GOAL Birchwood wanted a system that would centralize and better control the high volume of documents as well as give the dealerships the ability to quickly and securely retrieve specific items.

SOLUTION Nimble’s SmartCloud solution was implemented with a transactional pricing model to allow for better control and forecasting of costs. Central Services were provided access to all documents and associated metadata, and each dealership could easily access documents related to their organization, with other dealerships’ documents kept private.

RESULTS Birchwood immediately experienced the following benefits:
- Reduced time spent searching for existing agreements from days to seconds.
- Reduced risk of lost agreements as items are tracked from creation to disposal.
- Electronic storage of the large volume of documents has reduced the need and cost of physical storage space
- Transactional pricing allows Birchwood to pass the costs through the dealerships to the purchaser of the vehicle. With no additional cost to add users or dealerships, Birchwood now has better control over forecasting without having to be concerned about possible budget overages.